CURRICULUM VITAE

Name: Dr. Ingólfur Arnarson

Address: Jaðarsel 1 311 Bifröst, Iceland

Iceland: +354 612 5654 E-Mail: ingolfur@arnarson.is

Citizenship: Icelandic.

Born: 4th of February 1956, Reykjavik, Iceland.

Married to Somboon Arnarson

Languages: Excellent: Icelandic, English, Norwegian.

Software: Pascal, Basic, Fortran, Html, Java, Windows, and most Microsoft Applications

Interests: Music, Arts, Sports, Politics.

Present Position: Lecturer.

Background:

2013 - Lecturer, Business Department. Bifröst University.

20011-2013 Senior Consultant at Marko Partners.

2010-2011 Lecturer. Business Department. Jubail University College. Saudi Arabia.

2008-2010 Independent consultant.

2006-2008. Consultant. Icelandic Development Agency, Sri Lanka.

2003-2005. Visiting scientist, Institute for Economic Studies, University of Iceland.

2000-2002 Research fellow, Research Center of Bornholm. Rural development and tourism.

1999-2000 Lecturer at Tromsø College. Department of Economics and Engineering. Marketing and Finance.

1997-1999 Research fellow University of Tromsø, Department of marketing.

1994-1997 Software developer and a consultant. Development knowledge and decision systems for managers and decision-makers in the fishing industry and associated trades.

1989-1993 Research Fellow at Oregon State University, Department for Agricultural and Resource Economics. Research: Marketing, International Competitiveness of Fishing Industries, Fishery Management, Decision Support Systems in Fisheries.

1988-1990 Assistant Professor/Research Fellow. Norwegian College of Fishery Science, University of Tromsø. Lecturing in business administration. Research: Marketing, International competitive analyses.

1986-1988 Associate Professor/Research Fellow. Nordland College, Norway. Lecturing in fisheries economics, business administration and fishing methods. Research in marketing and knowledge based decision support systems.

1984-1986 Managing director of fish processing plants and fishing vessels (170 employees).

1984-1985 Lecturer, Reykjavik Technical College. Fishing methods and business administration.

1982-1984 Research Assistant, Institute of Fisheries Technological Research, Trondheim. Field of work: Decision support systems, business administration.

1977-1978 Research assistant at "Institute of Freshwater Research, Iceland. (Aquaculture and salmon ranching).

1971-1976 Fisherman. Approximately two years during the period.

Education:

2005 Doctoral degree from Department of Social Sciences and Marketing. University of Tromsö. Fields: Marketing/management and operational management.

1984. Master of fishery science, University of Tromsö. Fields: Economic Analyses and Operational Research.



Postgraduate Courses:

European Workshop on Coastal Zone Management. Nordland College.

Philosophy of Science. University of Tromsø.

Marketing methods, University of Tromsø.

Research Methods in Economics. Oregon State University.

NATO advanced workshop: Modeling of the World Trade in Ground fish. Memorial University of Newfoundland.

Information and decision support system for managers. Bergen School of Economics.

SAP, TERP 10 Course. Jubail University College. 2011.

Teaching experience

More than 15 years of experience of teaching within business administration disciplines, teaching in Norway, Iceland, Saudi Arabia and USA. Teaching languages, Norwegian, Icelandic and English.

2013 - Lecturer, Business Department. Bifröst University. International business, Operation management I and Operation management II.

2010-2011 Lecturer. Business Department. Jubail University College. Saudi Arabia. Strategic Management, Marketing, Human Resource Management.

1999 Lecturer (amanuensis) at Tromsø College. Department of Economics and Engineering. Marketing, finance.

1997-1999 Research fellow University of Tromsø, Department of marketing.

1988-1990 Assistant Professor/Research Fellow. Norwegian College of Fishery Science, University of Tromsø. Business administration.

1986-1988 Associate Professor/Research Fellow. Nordland College, Norway. Lecturing in fisheries economics, Operation management and fishing methods. Research in marketing and knowledge based decision support systems.

1984-1985 Lecturer, Reykjavik Technical College. Fishing methods and Operation management.

Selected writings:

Reviewed Papers:

Modelling Ground fish Supply: A Linear Programming Approach with Application to Newfoundland. In William Schranck, (ed.) "Econometric Modelling of the World Trade in Ground fish." 1989. With Johnston.

Extended Fishery Jurisdiction and the Internationalization of Ground fish Markets and Markets Channels. In William Schranck, (ed.) Econometric Modelling of the World Trade in Ground fish. 1989. With Johnston and Zieziula.

<u>Impact of the cost of the time resource on efficiency of economic processes</u>. European Journal of Operational Research, Volume 172, Issue 2, 16 July 2006, Pages 616-630. With Jensson.

Papers under Review:

Improving Fishery Management Models and Methods. May 2020. With Pall Jensson. Submitted to the journal: "Decision Making in Manufacturing and Services".

Proceedings:

Value adding in the First Hand Sales of Fish. A comparison between Contract-, and Auction Market Prices. Conference in 1998. International Institute of Fisheries Economics and Trade. With Trondsen.

Competition in Global Groundfish Markets. Paper presented at the Fifth International Conference of the International Institute of Fisheries Economics and Trade, Santiago, Chile, December 1990. With Clinton Atkinson, Susan Hanna, Richard Johnston, and Ann Shriver. 1990.

Miscellaneous Writings:

The Icelandic ITQ System. In Norwegian. Fiskaren 2009.

EDB-Based Decision Support Systems for Marketing of Fishery Products. Report, Nordland Research Institute, 1987.

The Ground fish Fisheries of Alaska. From Expansion and Competitiveness to Economical Problems. Centre for Marketing Research Tromsø, 1989 .

The Role of the Pacific Ground fish in International Ground fish Trade. Oregon State University/NOOA,1990,460p. With Johnston, Hanna, Atkinson, Murillo, Zhang, Shriver, Sidhom.

Economical Analyses of Fishing Vessels. A Comparison between Stern Trawlers and Long liners. Master thesis, Norwegian College of Fishery Science, 1984.

Modeling Fishery Management Schemes. The Case of the Olympic System. Working paper series, http://www.ioes.hi.is/rammi32.html. Institute of Economic Studies, University of Iceland. 2004.

Economic Analyses of Fishing Vessels: Master thesis. University of Tromsø. 1984.

The Value of the Time in Economic Processes. PhD thesis. University of Tromsø. 2004.

Analyzing Behavior of Agents of Economic Processes in Time. Working paper series, http://www.ioes.hi.is/rammi32.html. Institute of Economic Studies, University of Iceland.

Adding the Sales Market Dimension to Bio-Economic Models. Working paper series, http://www.ioes.hi.is/rammi32.html. Institute of Economic Studies, University of Iceland. With Jensson, P.

Some Consultant Projects:

Feasibility study of a fishery operation in Cartagena, Colombia. Fishing operation, processing and marketing. For Norwegian Seadeli A/S, Tromsø, Norway.

A fishery management model for the fisheries of Pacific North West. For North Pacific Fishery Management Council, Anchorage, Alaska.

Financial-, and operational analyses of a fishing fleet. For The Savings Bank of Northern Norway, Tromsø, Norway.

Feasibility of organizing small fish producers in to a marketing group. For Canadian Association of Fish Producers, Ottawa, Canada.

Business opportunities for Icelandic fisheries companies in the Pacific Northwest. For group of Icelandic fish producers, Reykjavik, Iceland.

Feasibility studies of fishing and processing Nile Perch in Lake Victoria. For Rekstrarstofan h/f, Reykjavik, Iceland.

Impacts of EEC 1992 on trade of fishery products. For *International Institute for Fishery Economics and Trade*/Oregon State University, Corvallis, USA.

Feasibility study of implementing automatic long line systems in fishing vessels. For the Fishery Council of Nordland, Bodø, Norway.

An economic comparison of Icelandic and Norwegian fish processing firms. For The *Norwegian Regional Development Fund*, Oslo Norway.

Curriculum Vitae for Ingólfur Arnarson

Preliminary feasibility study of fishing possibilities in international waters. A study carried out for *High Seas Vessel's Owners Association in Iceland*.

Feasibility of Establishing a Water Bottling Plant. The Marketing Club.

Sustainable Production of Fish Feed with the Aid of Geothermal Energy. Feasibility study. *Sustainable Feed*.

Products:

Decision support seminars for managers in the fishing industry and associated trades.

Knowledge base for decision support software for manager in the fishing industry and associated trades.